



Promising Practices Research Insights
Thursday | August 24, 2023 | 12:00 p.m. – 1:15 p.m. (PT)
Zoom Auto-captioning transcript

good afternoon everyone thank you for joining us we'll just give it a quick minute as people are coming into our

0:06

webinar

0:36

and good afternoon everyone that is joining us in today's webinar um today we have uh California 2030 promising

0:43

practices research insights let's go to the next slide I'll go over some Logistics while we're still waiting for

0:49

some to enter into the webinar closed captioning and ASL interpreting services are available you can access that by

0:56

clicking on the icons at the bottom of your Zoom toolbar participants are all muted during the

1:01

presentations you may use your raise the hand icon during our q a portion to request your line to be unmuted

1:08

you can also submit your questions and comments using the Q a icon at the bottom of the toolbar

1:15

today's webinar is also being recorded the presentation and recording will be

1:20

archived you can visit CDA's YouTube channel to view the video or go to the

1:25

ca2030 webpage I will drop the link for you to be able to click through that

1:32

um but in that link you'll see there's will be the video the transcripts and the presentation from today's

1:38

presentation along with the previous ones as well

1:43

all right I'd like to introduce our chief deputy director Mark Beckley I

1:48

will turn it over to him hey thank you so much Connie and good morning everyone it is so great to see

1:55

you on this webinar before we turn toward to the content for day-to-day session I want to walk

2:01

everyone through the timeline of ca2030 project how it came into being and what

2:07

led us to today's promising practice is webinar next slide please

2:13

you're all aware of the demographic shift that is currently underway in the state the reason why this initiative is

2:20

called California 2030 or ca2030 for short is to reflect that by 2030 one in

2:25

four Californians will be aged six years above and the ca2030 effort doesn't end at

2:31

2030 but really extends will be in 2030. um this slide shows where the

2:36

demographic shifts in the State uh will be by 2016. and you can see from the

2:42

from the trend lines on this chart that there's been a gradual decline in the populations for categories of people 18

2:48

and under uh between the ages of 18 and 64. and significant consistent growth in

2:54

people aged 65 and above um next slide please

3:01

and then when we look at this data further and break it down we see that this dramatic growth in population of

3:09

people aged 65 and above affects all regions of the state in the Inland

3:15

Empire it's most pronounced where we see a very high growth rate of 682 percent

3:20

and even in the lowest growth rate on this map we still see a very high 189

3:25

percent which is in the Northern and Sierra region these demographic changes will influence our work as we plan for

3:32

the future next slide so going back to the beginning of the

3:38

state's renewed emphasis on addressing the growing aging population in California this work began in 2019 with

3:45

the governor's executive order calling for the development and implementation of a master plan for aging and the

3:51

continued development of this master plan in 2020 one of the key work products during the

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development of the master plan for aging was long-term services and support subcommittee report

4:04

in that report ltss stakeholders outlined five bold objectives all of these relate to ca2030 and in

4:11

particular I'd like to call out objective five which looks to streamline State and administrative structures for

4:17

California's aging Network which is a key objective of the ca2030 project

4:23

next slide the ltss subcommittee report Was Then

4:28

followed by the governor's release of the master plan for Aging in January of 2021 the master plan for aging contains

4:36

five old goals 23 strategies and originally contained 132 initiatives in

4:42

the first round of initiatives initiative 101 addressed many of the components of the California 2030

4:49

project this initiative addressed areas such as local Agency on Aging funding

4:55

formulas local maps and local agency area and aging designation processes

5:01

next slide this initiative sparked intensive work by the Department of Aging in

5:08

consultation with our academic partner California State University Sacramento through the hubs and spokes process

5:15

in this project a series of webinars and town halls were held to discussion issues and opportunities for the Aging

5:22

Network and public feedback was solicited as well in April of last year we shared the findings from the hubs and

5:29

spokes process with all of our stakeholders next slide

5:36

all this work completed during the hubs and spokes process was then taken into consideration when we were planning for
5:42
and designing the ca2030 project we engaged our wonderful Partners in
5:47
collaborative Consulting to work with us on this project last November and during
5:54
the project today we've gained valuable insights from our aging and disability stakeholders our local agency areas on
6:01
aging and today all of you will have an option to see the task research that
6:07
collaborative Consulting has prepared on promising practices in other states
6:13
and I believe I am ahead one slide so if you can just hold on this slide
6:19
the ca2030 project has been constructed to focus on six key areas to further
6:25
assist in developing and strengthening the Aging Network these areas in particular are programs
6:30
and services funding sources and capacities key performance measures governance
6:37
geography and demographics and branding Communications and Outreach
6:43
next slide and I would like to take a moment to thank all of our wonderful stakeholder
6:49
Partners on the ca2030 project these stakeholders have been a part of our
6:56
2030 steering committee and in particular we've had representation from organizations such
7:01
as c4a which is the organization that represents our local area agencies on
7:07
Aging the California Commission on Aging the California foundation for Independent Living centers the
7:13
California Association of counties and the county Welfare Directors Association thank you so much for these wonderful
7:21
members and their contributions to this effort today next slide
7:27
in January of this year the governor made an update to the master plan for Aging for the
7:34

2023-2024 fiscal year and release 95 new initiatives these initiatives are really
7:40
intended to update and provide a current look at the needs for aging population
7:46
throughout the state I wanted to call attention to one initiative in particular initiative 74
7:52
which is the California 2030 initiative the work that we're talking about today
7:58
is part of a larger goal area within the master plan for aging and as a critical linchpin to
implement other critical
8:04
initiatives within the master plan for aging within goal three alone for instance there are
four to five other
8:11
initiatives that are related to an effective but affected by California 2030.
8:18
okay um next slide
8:23
just want to make sure I am on the right side okay and then in July of this year we are
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thrilled to see the release of the notice of proposed rulemaking from the federal
Administration for Community Living
8:37
um for older Americans act programs this is the first time since 1988 that the federal
government has proposed
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changes and called for public input on older Americans act regulations
8:48
earlier this month we submitted our comments to ACL with changes that we think will
really help to strengthen the
8:55
Aging Network going forward and we're happy to see that this sense of urgency that
we're feeling within California and
9:01
the sense of a momentum is also reflected by our federal Partners as well
9:06
next slide the key to the California 2030 effort is
9:13
that we want to make sure that any policy practice changes that we recommend are
person-centered Equity
9:19
focused and data driven so we're pleased that we've had the ability under this effort to
launch
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California's first ever Statewide Community assessment survey for older adults which is also known as CASOA for

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short we've partnered with vendor polo to distribute the survey Statewide and

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the survey is currently being distributed in paper and online formats and in multiple languages we're really

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happy to report that Jessica this more just as of this morning we've received 14 000 responses to the survey and the

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survey responses will then be used to inform and shape the findings and recommendations of the California 2030

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project okay next slide okay so that concludes our walkthrough

10:06

of the timeline of 2030 and how we find ourselves at today's webinar

10:12

I would now like to hand the presentation over to Aaron Lockwood from collaborative Consulting

10:18

foreign thank you Mark and thank you everyone for joining us here today our

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plan for today is to offer a brief overview of the California 2030 project approach and then primarily focused

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today on highlighting promises promising practices we have studied in other states uh with the intent to spark ideas

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for the California aging Network then we'll end today by providing an opportunity for questions about the

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promising practices as well as the broader California 2030 project before we get started though there are a

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few items that I want to clarify and allow you to keep in mind as we move forward first throughout this webinar

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today and throughout the project you'll hear us reference the California aging Network in the context of this

11:01

project when we refer to the California aging Network we're talking about the 33

11:06

area agencies on Aging the Triple A's and the California Department of Aging or CDA

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for today what we are highlighting in this webinar is just one of many pieces of research for the California 2030

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project which I'll speak more to in in just a moment but to um to clarify what we are offering today is a glimpse of

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the promising practices that we studied within each of the six Focus areas for this project which Mark mentioned in the

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opening but just to quickly State those again here its governance programs and services

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funding sources and capacities key performance measures branding communication and Outreach and geography

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and demographics and then lastly these promising practices that we share today they're

11:51

not recommendations they're not commitments they are the practices from other states that can help us generate

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ideas for the Future Ready California aging Network as we progress within this project all right so with that I think

12:04

we can get started uh next slide please so the purpose of the California 2030

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project is to imagine and design a Future Ready California aging Network to

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serve a larger older and more diverse population of older Californians to

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achieve this purpose we created a year-long project design with 10 phases

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of work these phases started with establishing a project foundation and forming the

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project steering committee that Mark recognized as well I just want to say the steering committee has been instrumental in

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guiding our work along the way providing valuable insights ideas wisdom

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and the project approach also includes a robust research

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and really want to illustrate that this all builds to creating a variety of

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scenarios or possibilities for what it would take to realize a Future Ready California aging Network

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the final deliverable for this project is going to be a set of actionable recommendations that are

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focused on network-wide enhancement within those six-core strategic and

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operational Focus areas that we've mentioned next slide please

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again, the project supports a robust research and Discovery process it started with stakeholder perspectives

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and we actually did a webinar on this back in June that is available on the CDA website if you are interested

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as part of this research, we interviewed several key stakeholders together their perspectives this included uh talking

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with thought leaders associations community-based organizations advocacy groups other state leaders and many more

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I believe we had about 80 voices in total represented in that phase of work the next phase of research was then this

14:00

the AAA stakeholder perspectives and we also did a webinar to share those findings in July that's also available

14:06

to you for this we actually uh were able to speak with and meet with all 33 aaa's

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and uh share heard from their perspectives Incorporated those

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and then we have been looking at CDA and Triple A data to Garner more insights into the current state of the network uh

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more from a quantitative perspective and then we have the promising practices research which again looks at other

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states practices and will be the focus for the remainder of today and then also to acknowledge we also are

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looking at data on Trends and projections incorporating that and also incorporating the findings and data from

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the older adults needs assessment or the SOA survey that Mark also highlighted

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so that is the brief summary of the different areas of research and Discovery we have been doing today again

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as the third webinar in the series, we'll be providing more insights on the promising practices research and with

15:02

that I will turn it over to my colleague Jacob to talk more about the specifics of that work Jacob

15:10

thank you Aaron and good afternoon everyone uh nice to be with you again

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uh so I will first uh introduce our methodology for the promising practices

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research and then we'll dive into what we found and learned uh across the six

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Focus areas just uh as a caveat uh this will be high level findings and we will

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uh invite you to dive into the research and more details in the report uh when

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it's published which will be I believe in in the coming days so with that our

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methodology so we uh we Define uh promising practices as common and

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promising practices that maybe policies standards models and or activities that

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are designed planned or implemented to solve a systems external or internal challenges

these may not all apply to

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California and what we share today um and again as Aaron mentioned they are

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we seek for them to inspire thinking and inspire ideas for solutions for Future

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Ready California uh all of these examples are from outside of California and that's

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intentional uh we looked beyond the state at what other states are doing what's happening at the regional or

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local level as well most of this relates to aging uh policies and programs and

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practices uh but not all the findings do not imply that these practices are

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not already happening in California in many cases you'll see uh some of these promising practices can be found in

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California already within the Aging Network and this webinar really only features uh
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some of the practices shared in the report so this is not a comprehensive overview of
everything we learned some
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of the states we looked at uh Alabama Colorado Pennsylvania Florida Illinois
17:04
New York Ohio Texas Rhode Island Washington Wisconsin and others as well
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those States received maybe the greatest attention so with that let's dive in and uh the
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first area is around is in governance so we found that uh State units on Aging
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which oversee their Triple A's in every state and report an account directly to
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the federal Administration Community Living uh are situated in States in
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different ways uh what we learned uh this is sort of anecdotal through our through our
research through our through
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our stakeholder interviews was that those that report directly to a governor
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claim to be optimal uh they have uh maybe a greater uh influence at the at
17:54
the governor level but most State units on Aging are not situated in this way most State
units on Aging are embedded
18:01
in a larger agency or department and Report through uh at least one sort of
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layer of leadership and oversight uh here we see New York and Florida are sort of two
examples where they do have
18:14
uh departments on Aging that are their own sort of separate departments that do
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uh that do report directly to Governor's Office
18:25
the next area is around policies and procedures, and we found that many states
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are using their sort of uh clear policy and procedure manuals to easily
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communicate and update their policies and procedures and in some cases this is
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an ongoing revision and updating process in other cases it might be an annual process
but what some states do is they

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basically, incorporate all of the policies and procedures across all of

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the programs and services that aaa's are responsible for into a single document

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and what they'll also do is create governance systems and structures around those documents so in the state of

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Colorado for example there's a special working group Committee of all of the

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aaa's that meets with the state unit on Aging to raise issues around policies

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and procedures that maybe need to be improved or changed and vice versa the state brings potential and prospective

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changes to policies and procedures or new policies and procedures to the aaa's for feedback before they become

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formalized I'm sure you've been hearing about

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modernization of State policies and procedures or state regulations and

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federal regulations and some states are using that sort of moniker to modernize their aging

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policies and processes in in various ways some states are using it to clean up

20:00

their policies and procedures to simplify certain processes or practices

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or requirements of the aaa's others are taking approaches to restructure

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their commissions on Aging either to add more members to create new groups or expand the missions or redesign missions

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of some of their governance bodies within their state aging networks and

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others are looking at the entire structure of their state looking at the number of aaa's looking at the planning

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and service areas looking at geography and population and yeah sort of framing

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the potential changes or active changes to States structure from a modernizing

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point of view and with that some states have

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reduced the number of uh planning and service areas and uh we've seen uh

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uh examples of this really coming out of the uh the financial crisis of 2007 and

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2008 where uh State uh budgets were uh were challenged and uh and they

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we're looking to um to cut many programs state-funded programs and so we saw uh in our

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research uh several states that have uh made structural changes to their uh to

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their PSAs and their aaa's to improve cost efficiencies and we feature Iowa as a as a case study in our report

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um and some states that have restructured and we'll spend a bit of time on this in in the report uh

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their PSAs and Triple A's have uh they do that in different ways as well, so we think about the sort of the tactics for

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uh for uh re revisiting their PSAs and their AAA designations

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um in the case of Iowa again as an example uh it was designed as a as an

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inclusive process where the aaas were invited to propose uh certain plans or

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certain scenarios back to the state um to um to provide more you know support and

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uh and direct insight into what might be the best Solutions

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so now we shift to the programs and services category and here we uh we we're talking about

22:29

core Services these are services that are kind of basically hardwired into state uh state regulations State

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policies and practices um and so we see that many states have established a set of core Services uh

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that might leverage uh federally funded programs and service they might mimic or be the same as some of the

22:48

older California exact services but these are services that are more or less required of their aging Network in

22:56

addition to a lot of the flexible sort of programs and services that aaa's can offer to their local communities and

23:02

here in Rhode Island is a sort of a nice org chart uh where we see the state

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organizing their programs and services into three categories access connect and protect

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states are also sort of utilizing certain requirement practices to collect

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and utilize consumer data um and this is largely through the uh through the

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practice of Designing and uh and standardizing uh common intake forms

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across an entire network to ensure that each organization that's part of that

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network is uh collecting the same core set of data and that that data is uh is

23:46

being reported back into a system

23:52

um we're seeing a lot of service Innovations happening within and outside of state and National aging networks

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across a lot of different service categories, we feature quite a bit in our report I know that there are also a lot

24:04

of innovative program and service activities happening in California as well

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um but that you know there's a there's a lot to be inspired by and to learn from as we look into the future of

24:18

programs and services a few just quick examples might be around Transportation

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identifying more flexible Transportation options or on-demand Transportation options

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some organizations are bundling certain services like home modification

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uh and uh and In-Home Care supports to encourage home stabilization and

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we're seeing uh also sort of more branding and identity development around certain programs and services

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uh states are also integrating equity and equality into their program planning and design

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in some cases, they may be requiring agencies to provide more insight or more

25:05

detail into how they intend to reach certain Target audiences and how they

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plan to measure how well they're reaching certain Target audiences and we also see some programs that are you

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know designed for certain hard to reach uh and higher risk populations

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these might be programs and services in very specific languages, or they may be

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designed for a particular sort of cultural ethnic population

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states are also using wait lists to strengthen their funding advocacy efforts and we have we feature a few of

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these examples in our in our report um basically this is sort of leveraging

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the sad fact that a lot of programs and services do have wait lists and

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folks are basically in line waiting to receive a service in-home services is

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a common area Across the Nation where there are wait lists what some states have done is basically develop a

26:06

business case for uh you know the positive outcomes of these services so

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it might be around you know helping people stay in their home as opposed to uh transitioning into a nursing home and

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making that business case to their state elected officials to say if we had funding to eliminate this wait list it

26:28

would translate to x amount of dollars saved uh for these negative outcomes

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that may ultimately happen with folks that are on the waiting list

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we shift into the funding sources and capacities category of course the

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funding formulas is a common practice across all of the states have uh

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you know are do revise their funding formulas uh to reflect demographic changes but we also see uh that Equity

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priorities factors into changes in uh interest State funding formulas as well and we use Minnesota here as kind of a

27:05

live example because they are currently going through this process um and

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um what we see what we're seeing in Minnesota is that the state has uh proposed a new interest

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State funding formula with new a few new categories and uh and weight changes

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to the weights of these funding formulas uh in response to these proposed changes

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the area agencies on Aging in that state have really kind of taken two uh two

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uh two approaches or there are sort of two camps there's sort of the rural A's that are making an advocacy push for

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certain funding formula changes and then there are Urban there's Urban AAA that's also uh making an advocacy push with

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different funding formulas uh what we want to call out is some of these uh a

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trend that we're seeing across States and how they're changing their funding formulas what we're seeing is that

28:01

weights uh some weights are shifting we're seeing higher increased weights on

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minority populations and Rural populations and we're seeing decreasing rates uh weights excuse me on the 60

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plus population we're seeing new categories emerging uh older age

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categories the 75 plus category or 85 Plus category a disability category and

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a living alone category and I know that um I believe California has

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incorporated some of these uh these sort of newer categories into their funding formula

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states are phasing in major changes in their in their funding uh allocations what this means is after a funding

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formula is uh is institutionalized uh a lot of states are limiting how much of a
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change each AAA might experience year to year so instead of a night and day shift
29:02
basically from one fiscal year to the next where a budget might be dramatically different
based on the
29:08
funding formula breakdown States um like Pennsylvania are limiting that
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change year over year to three to five percent of a budget change and it's typically on
the on the downside meaning
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if a an organization is going to be receiving less money it's only a
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percentage of the entire change year over year to allow each
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organization to um more sort of gracefully plan for and
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and manage that that that budget change
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and private pay uh is an allowable option per the federal guidelines uh and
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it's uh it's really up to States and state units to determine if they would like to
incorporate it into their
29:59
own uh policies and regulations and then it it's also sort of an option for
30:04
Triple A's to practice it if it's allowable by their state um and so we see uh when we look
across
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the country that some states have adopted not only allowed but adopted private pay
programs or helped design uh
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private pay programs to a reach maybe a middle income audience or even a higher
30:26
income audience that is able to afford these non-means tested programs
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and B to generate additional revenues to subsidize for programs and services for
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those that just wouldn't be able to afford these Services otherwise there's a lot of
complexity to these types of
30:44
programs there isn't unfortunately there isn't a whole lot of data on the finances side on
the money side at this

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point in terms of how successful they are what the sort of the micro economics looks like but we are seeing

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it as a growing solution that states like Maryland in this case New York as well have been practicing

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Maryland's example is a is actually kind of endorsed by the state unit

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um it's a it's a it's a standard model um with a with a with a very explicit

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cost at the clear cost that bundles Home Maintenance a service Navigator and

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transportation and it's sort of like a membership program for folks

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and to that point you know states are achieving funding increases in a variety of ways

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um largely you know through advocacy like I mentioned uh making a business case for funding increases is a common

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strategy uh a lot of again a lot of states are using either Health Care utilization

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um numbers uh or client self-reported outcomes numbers to demonstrate the

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impact and value of their services and the cost Effectiveness and return on investment of their services

32:01

um the states are also exploring other funding means as well the state of Pennsylvania is sort of is known for

32:08

utilizing a lottery a state lottery to finance its Aging Services and programs

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and um no surprise to this audience I'm sure about State aging networks are becoming more involved in Medicaid

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policies and activities and of course the Medicaid environment looks different state to state uh in some states aging

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networks have been able to uh to basically be built in and structured into Medicaid policies and Medicaid

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payments uh through maybe fee for service programs directly under contract with the state and in other cases as in

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California a more market-based competitive environment has emerged welcoming or allowing aaa's to

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participate and earn contracts with uh with health plans we also see you know an increase in in

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waiver programs as well and Medicaid administrative claiming through largely

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through arc activities that many states with established arc and no wrong door systems are more or less universally

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utilizing moving into our next category key

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performance measures uh states are progressively strengthening their Data

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Systems to be able to measure to Monitor and to improve their performance

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so while it does help on the reporting side what you're required to report you

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know to the state to the feds um it's a key performance measures and I

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I integrated I.T systems uh are also helpful tools to monitor performance uh

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and to improve performance of the programs and services across the state uh and so they're also using

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these systems to have data dashboards ongoing reporting or in their annual reports to demonstrate the efficacy of

34:04

their aging networks in Florida they publish you know they look at the

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percent of the 60 plus population that their agencies their aging network

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is reaching but they're also looking at you know they're breaking that down into subcategories and able to look okay well

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among our minority population um you know how many of those folks are we reaching uh in our rural areas how

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many of those folks are we reaching so with more Integrated Systems and tracking processes states are

34:36

able to look at how effective they are in reaching their targeted populations

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um more states are also assessing the needs of older adults at larger scales as we featured earlier on about
34:52
the community assessment survey of older adults casual that tool is becoming
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um a common tool across states to use to gauge a uh the needs of their
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older adults older residents uh across an entire state now this is an
35:12
incredibly valuable tool because it allows for states to look across their geographies
35:19
at the variations of lived experiences of needs of anticipated needs of concerns at the
community level so these
35:28
tools are incredibly valuable in understanding the evolving needs of consumers as well
as potentially setting
35:36
strategic priorities for what's needed what's what sort of in demand it allows
35:42
local communities to sort of look across and see how others are doing as well as
35:47
it allows states to look and compare against each other so there's also sort of internal
and external benchmarks that
35:54
can happen by using a standard tool like this many states are requiring aaa's to
36:01
collect and Report consumer satisfaction and experience and in some cases they
36:07
are consolidating it and doing it centrally and in other cases it's a basically a
requirement as part of a
36:13
contract uh for a triple A to solicit feedback from their consumers
36:19
we're seeing an increase in this as well and this also being again utilized to
36:24
make a uh to make a case for the value and importance of the Triple A's and AAA
36:30
Network as well as to identify opportunities for quality improvement
36:36
from a consumer experience perspective as well as a sort of a service performance
perspective as well now some
36:43
states even bring additional accountabilities into these consumer satisfaction and
experience systems uh

36:51

the state of Colorado actually has a fiscal penalty if an agency underperforms a certain uh Benchmark

36:58

over two-year period and states are getting more

37:05

sophisticated at measuring and monitoring Network performance uh like I said with these tools and practices

37:11

through infrastructure and through integrating consumer more consumer

37:17

surveys into services and program lines states are able to really gauge their

37:23

work at scale so you can see it locally at the agency level and sort of globally

37:29

at the at the network level as well but that Network level data provides again

37:35

is fuel for advocacy it's fuel for demonstrating the importance the

37:42

relevance the value of the Aging Network to uh to stakeholders to

37:49

legislators to public and private funders

37:55

and state aging networks are also leveraging National data sets and tools so there's a lot of National Data to

38:04

use again in the context of key performance measures to understand okay what is the national average uh for uh

38:12

you know targeting a certain population or reaching a certain Target population and how are we performing

38:19

um you know and there are lots of tools available as well um that allow

38:25

um States and Triple A's within those States uh to improve their performance uh measurement and

38:31

monitoring um including um you know return on investment calculators

38:37

formulas uh data sets for um identifying uh how well uh older

38:45

adults are uh are experiencing uh their communities Etc.

38:54

and now we go to the I believe this is the final category branding Communications Outreach uh and so what

39:01

we're seeing across States is you know the states are branding common Statewide programs and of course those of you that

39:06

are familiar with you know the ADRC the Aging and Disability resource uh Center

39:11

model nationally and the Aging disability resource connection model in California are familiar with some of

39:18

these approaches uh where a state unifies a common sort of brand and

39:25

identity and then distributes that out to the local level so here we see New York's ADRC program which is called New

39:31

York connects um and so there's a common brand and identity across the entire State and

39:36

then each County each Triple A basically adopts that and appropriates that brand and identity with their own name and

39:43

information and what this of course allows every New Yorker is a common

39:49

place to go across the state and it allows Community providers that might operate with multiple aaa's and multiple

39:57

A's to also understand that this is the place this is the place that

40:02

everyone knows that everybody points to and there's it's undisputable

40:10

um a lot of organizations public and private are investing in reframing aging trainings and initiatives so from the

40:17

Frameworks Institute in Washington DC several years ago there's been a growing uh effort and momentum to uh to really

40:26

understand and combat uh ageism uh and uh there's been an increase in

40:33

investment and monetary investment and personnel and human investment and

40:40

attention paid to reframing aging we're seeing across different states and

40:46

nationally are really initiatives and campaigns and advocacy

40:52

groups around these sort of promising practices for reframing aging the way in

40:58

which aging networks are adopting and applying this is in a few different

41:03

ways um one is sort of embodying it themselves in in their own practices

41:09

review doing their websites understanding how they're thinking and talking about aging in older persons and

41:18

making the necessary changes again based on the research and best practices to ensure that their mental models

41:26

their language their ideas are more age forward and less pages

41:32

they're also taking an advocate approach so once uh you know an organization has

41:39

gone through these kinds of trainings and initiatives and adopted some of these practices uh there

41:44

they can earn the credentials to basically go out and show others and teach and train and advocate for

41:51

reframing Aging in their communities be it with partner agencies funders uh or

41:58

even you know their advisory councils uh and others we've seen efforts from some Triple A's to go to their Chambers

42:04

of Commerce and create a reframing aging program through their local business

42:10

ecosystems so um there's a lot going on here a lot of a lot of examples around reframing aging

42:20

and some Triple A's are radically Reinventing themselves kind of stepping out of the traditional

42:27

we are you know we are an Area Agency on Aging and thinking about themselves more

42:33

as a an organization that you know advocates for and serves older adults and is also an Area Agency on Aging and

42:42

so this is sort of an interesting and intriguing practice that we're seeing across the country

42:48

um it's typically um non-profit organizations that maybe have a little bit more freedom
and
42:54
flexibility to take on this moniker but we're seeing um this this trend taking place across
43:00
the country and of course there are examples of this in California as well
43:07
and in terms of communications and marketing uh you know we see examples of
campaigns that are designed to
43:13
address specific issues and Target specific audiences and maybe something that we
might all be familiar with is
43:19
the pandemic and efforts to really get the word out about how folks can still access
AAA Services given all of the
43:27
restrictions with a global pandemic we could think about that in terms of sort of ad hoc
rapid campaigning
43:35
um but you know we also see efforts on public health issues um on evidence-based
43:42
Wellness efforts uh that you know organizations uh individually and as a
43:49
group can develop campaigns to promote a certain service or program or even a
43:54
certain resource that is backed by a strategy that has you know measurable
43:59
sort of key performance measures built into it that multiple organizations
44:05
pursue um maybe the most common again across aging networks nationally would be
ADRCs
44:12
and uh and no wrongdoor efforts again to sort of get the word out about a common
resource that's available to Consumers
44:19
at a regional or at a Statewide level uh and a marketing campaign basically being
44:25
the vehicle to do that
44:31
States and local agencies are you know also evaluating their campaigns to improve
performance as I said a
44:36
well-designed campaign or a marketing plan will have key performance indicators built
into it we're also

44:42

seeing you know the monitoring of website visits of phone calls of maybe a

44:48

resolved client cases as uh you know as larger key performance indicators but

44:53

even in Communications uh and Outreach um you know well-designed and executed

44:59

uh efforts will have their own key performance indicators that will be

45:04

monitored and used for continuous Improvement

45:11

this is the last category geography and demographics so here we get back a little bit
back

45:17

into the some of the restructuring research that we did states are addressing
geographic demographic

45:22

challenges through funding formula changes uh AAA consolidation or restructuring and
special

45:28

initiatives um so you know we used Iowa and this is we're looking at Iowa right now as
an

45:34

example where the state legislature needed to cut funding for Aging Services

45:40

and their plan was to reduce the number of aaa's in an effort to create greater

45:47

economies of scale so basically fewer but slightly bigger administrative offices within
HHS

45:54

um and part of that was driven by a budget and part of it was also driven by
demographic changes that occurred in the state

46:01

um and so we see geography and demographics playing a role in some sort

46:06

of these larger decisions that some states have been making uh around uh updating
let's say updating the

46:14

geographic areas of aaa's and also like I said

46:20

informing some of the funding formulas too

46:27

um many states are also supporting tribal and Indigenous groups and organizations
now there's a you know uh

46:34

title I believe it's title six and the older Americans act which is federal money that goes directly to

46:40

um tribal organizations that apply for it um there are there are some instances

46:46

too where State aging networks and state units on Aging are also

46:51

um engaged in tribal activities or supporting uh tribal communities in

46:56

their states and so Arizona of course is a is a state with a lot of tribal history

47:02

um and so an intro there's some interesting nuances to Arizona that we Sorry point out in our in our report

47:08

that could Inspire um one is that it actually partners with a couple of neighboring states with

47:14

servicing the Navajo Nation which borders multiple States and so there's a there's a AAA region seven in Arizona which

47:21

actually is a partnership between um

47:27

several other states in that in that in that area um there's another region eight

47:32

which is uh another AAA it's the inter-tribal Council of Arizona and this

47:38

one is very interesting because it actually serves tribes across the state

47:44

so it's sort of a speckled egg if you will of AAA which is uh believe

47:50

that the state receives special designation to be able to do that because it wouldn't be sort of

47:55

contiguous areas but a very interesting example of AAA that is able to meet the

48:00

needs in sort of local communities local tribal communities across the state that is not bound to a county borders

48:11

um again this sort of relates to some of the program and service Innovations we're seeing more aaa's adopting Community Health worker programs to

48:18

improve Outreach and engagement with hard to reach populations um if you're familiar with a community

48:23

health worker uh model it's essentially an individual from a particular

48:28

community that is really uh their purpose is to really be able to engage

48:34

and activate folks in that Community to be aware of resources and access resources and in some cases maybe a kind

48:42

of a pseudo case manager it allows for more targeted and sort of meaningful

48:48

engagement with communities that might otherwise be extremely challenging to engage with uh at all or ongoing and

48:56

so we're seeing this coming through I know we're seeing this coming through in kalam but we're also seeing efforts

49:03

in other states as well as a type of service model that is also addressing

49:08

maybe some Equity concerns to that Equity Frameworks are also being

49:15

used to better redesign systems and programs so in a way it's a sort of a

49:21

there are there are ways to critique a system in how it's uh how it's designed how it's planned how it's implemented uh

49:28

from an equity with an equity lens uh to better understand you know our certain voices included or excluded uh

49:36

in the process in the planning in the implementation in the delivery um and uh justice and aging has recently

49:43

put out a really helpful Equity framework guide on HCBS that

49:51

um was some inspiration for our report as well

49:58

so with that I believe I will turn it over to Connie

50:06

all right thank you Jacob for that presentation we are now going to go into our q a session um so if you have a

50:13

question you can type it at the bottom of the Q a icon you can hit that and you

50:19

can enter your question into the Q a portal or you can press the raise hand

50:25

icon also located on the bottom of your toolbar and we will unmute your microphones and you can ask your

50:31

question live so let's just uh go over to the questions that have been submitted so

50:38

far there is a question from will Tiff Jacob which states are doing particularly well

50:45

in the performance indicator data Realm

50:54

I'm thinking um we may some of these we may have to

51:00

get back to you on so we can be ensure that we're being accurate um you know I will I will call up New

51:07

York because they publish a an annual report um and um you know that was will is that right

51:15

yes okay well yeah um yeah I the New York comes to mind as one example where

51:21

they the state publishes an annual report on behalf of the entire network

51:26

um that that does include um performance data um and so that sort of relies on it

51:32

obviously a well-running uh Performance Management System

51:38

um I'm there I'm sure there are others uh Aaron I'm going to I'm going to look at you if you have any others off the bat but

51:43

we'll certainly follow up with a few other examples sure I'll just weigh in with one other

51:49

example that comes to mind which is New Mexico who takes a really similar approach but actually does a brief quarterly performance report sharing uh

51:57

performance on key measures for a lot of their Key Programs and you just you just reminded me of

52:02

another one so I'll just share it right now quickly is Florida actually uh Florida is very rigorous in their

52:09

performance and their definition of performance standards and the reliability and robustness of the performance standards that they identify

52:15

and in the collection of that

52:20

all right another question in the Q a this is from Tatiana Faso did the

52:26

private pay include the village moment I didn't at least in the in we looked at

52:34

New York and Maryland's private pay programs those do not I am familiar with the village movement but

52:40

not in the context of private pay however if you have some insights there we'd love to hear them

52:48

great and again if you want to raise your hand you can hit the raise hand icon at the

52:55

bottom of your screen and we can unmute you and you can ask your question live

53:01

let's see here wait a minute and see if there's any folks that would like to ask a question

53:07

live I'm looking through the Q a right now

53:12

there is one question from Sylvia McBride given the very delicate balance of all these activities and waiting

53:19

periods how can we Safeguard these plans and organizations in the face of sudden emergencies such as climate change and

53:25

pandemics excellent question and you know this was

53:31

um I think something that does not come through in this report which is around emergency planning and Disaster

53:38

Response that um you know is definitely becoming more fun center in

53:44

in many communities across the country um

53:49

I need to look at that question again um and uh you know I think um I didn't

53:58

we don't have or I don't have many insights into sort of balancing the data this is how I'm understanding

54:04

Sylvia's question at least balancing the day-to-day with the unexpected the sort of the known unknowns the unexpected

54:10

needed response to emergencies um and disasters I think we are seeing a

54:16

growing shift for aaa's and I think this is in the older Americans act reauthorization plan as well to have

54:25

um Disaster Response emergency planning as more of a sort of a formal and um

54:31

and permanent part of what triplets are doing in their planning so I think we're seeing that

54:37

um at the state level as well where you know there's more of an expectation there um and Aaron any anything you'd add to

54:45

that one no I think that was a good response

54:51

right I'll give it another minute uh if

54:56

there's any additional questions that want to come through uh either the Q a at the bottom of your icon if you'd like

55:02

to raise your hand feel free to click on either icons you can submit your question via q a or you can raise your

55:09

hands and we'll unmute you and you can ask your question live um so as we're giving it another minute just a reminder that today's webinar is

55:16

recorded so we will post uh the video the transcript and also the presentation

55:22

as well um and that link I believe has already been shared in the chat but you can go

55:27

to the CDA website and you will see that link under highlights

55:36

okay couple more questions that came in uh Ellen's meeting can you say more

55:41

about radical reinvention what is working well a radical I can and I'll say it

55:49

specific to aaa's because we could it could be a while if we're just talking about it openly but um so I think uh you

55:57

know since uh really I think Kathy Greenlee at the federal level you know sort of spearheaded this idea about

56:03

business Acumen and Healthcare Partnerships and since then um you know a lot more competition has

56:10

sort of entered the marketplace um driven in large part by you know Healthcare Partnership opportunities but

56:16

I think there's growing focus in Industry around aging and aging services and solutions and it's sort of rubbing up against the

56:24

sort of historical role that area agencies and aging have been playing so some area agencies on Aging I think have

56:30

been positioning themselves as these as broader organizations that are doing again more than just the sort of federal

56:38

and state mandate um and so some have more or less rebranded themselves to

56:45

um you know to maybe compete against some for-profit or other non-profit

organizations for Grant or earned

56:52

Revenue dollars others might be sort of Reinventing themselves or rebranding themselves to appear more like a company

57:01

as opposed to a you know a social service institution or government

57:07

institution uh there may be some stigma questions around that um and you know others maybe

57:13

maybe doing it simply based on sort of the culture of their leadership and their boards uh to you know to sort

57:21

of shift gears and take on a new approach to their work um so it's not again it's not a

57:28

universal best practice necessarily but agencies that sort of have those Dynamics let's say

57:33

um are choosing to go in that direction and maybe that's kind of the nice thing about this field and this

57:39

work is that you know there are multiple different types of directions that agencies can go in uh while still kind

57:45

of meeting their mission and meeting the mission of the all the Americans Act

57:51

great thank you Jacob okay I'm not seeing any other questions

57:56

in the chats or any hands Ray so let's go ahead and move to oh one more just

58:02

came in uh Weston Shively just said understanding that change is difficult will there be any additional

58:07

transparency on progress in it in initiatives

58:13

I think this make this question actually may roll into as we close out I think we were going to talk about like the next

58:19

phases I didn't move into that because I think this is the last question that I see coming in

58:32

sure and I will I will address that in some closing comments here uh so I just

58:37

want to yeah just want to restate where we are in the California 2030 project approach and what's ahead of us uh so

58:44

again the webinar topic today on promising practices really reflects us getting near the end of the research and

58:50

Discovery process of the project uh I want to recognize again one of the areas

58:56

of research that we will be incorporating as the older adult needs assessment survey um the CASOA survey which is currently live and the link for

59:03

that survey has been made available in the chat I also just want to call out really quick too again related to the now

59:10

three webinars we've had including today uh the report for the prior webinar is

59:16

also available on the uh CDA website along with the webinar materials

59:22

um and the same will be true for today's webinar with the promising practices report that will soon be made

59:27

available on the website as well for additional information uh but really this will then take us to the final two

59:34

phases of the project during which we will synthesize the information from all of the prior phases we'll go through a

59:40

process of creating scenarios and possibilities and ultimately get to that set of actionable recommendations that

59:47

are focused on the network-wide enhancement within those six core uh

59:52

Focus areas that we've mentioned today I believe that that covers it uh I'll

59:59

just pause to see Jacob do you have anything to add excellent all right well I just want to say thank you again for

1:00:05

for taking the time to join us today and I hope everyone has a great rest of

1:00:10

their week