

# **ADRC Workshop #3: Visioning and Planning**

December 16, 2021

2:00 PM – 3:30 PM

## **1. Welcome and Introductions**

## **2. Where to Start for Building Health Care Partnerships**

Presenters:

- Marisa Scala Foley, Aging and Disability Business Institute
- Lori Peterson, Collaborative Consulting
- Ofra Paz, DayBreak, Member of Senior Services Coalition of Alameda County

## **3. Question & Answer**

## **4. Closing**



# Ageing and Disability Business Institute Assessment Tools

- [Readiness Assessment \(for individual community-based organizations\)](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/readiness-assessment/)  
(<https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/readiness-assessment/>)
- [Network Readiness Assessment \(for networks of community-based organizations\)](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/network-readiness-assessment/)  
(<https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/network-readiness-assessment/>)
- [Competitor Analysis](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/competitor-analysis/)  
(<https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/competitor-analysis/>)
- [External Market Assessment](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/external-market-assessment/)  
(<https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/external-market-assessment/>)
- [Opportunity Assessment](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/opportunity-assessment/)  
([https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/opportunity-assessment](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/opportunity-assessment/))
- [Building the Business Case](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/building-the-business-case/)  
([https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/building-the-business-case](https://www.aginganddisabilitybusinessinstitute.org/assessment-tools/building-the-business-case/))
- [Health Care Outreach Toolkit](https://www.aginganddisabilitybusinessinstitute.org/resources/health-care-outreach-toolkit)  
(<https://www.aginganddisabilitybusinessinstitute.org/resources/health-care-outreach-toolkit>)
- [Cross-Sector Partnerships: Incentives for Hospitals and Health Systems](https://www.aginganddisabilitybusinessinstitute.org/adbi-resource/cross-sector-partnerships-incentives-for-hospitals-and-health-systems/)  
(<https://www.aginganddisabilitybusinessinstitute.org/adbi-resource/cross-sector-partnerships-incentives-for-hospitals-and-health-systems/>)